

Saint James Catholic School Office of Mission Advancement



Office of Mission Advancement

The external arm of the school focuses on advancing the mission of SJS through excellent customer service and building relationships with an emphasis on:

- Marketing and Communcations
- Enrollment and Retention
- Fundraising





Awareness

Digital Media Outreach Media Coverage Advertising





Saint James Catholic School Marketing: Digital Media

Awareness: Digital Media

Social Media SJS Website





Saint James Catholic School Marketing: Digital Media

Social Media

1,049 Page Likes 1,118 Followers 79,502 Facebook Page Reach* 400 Instagram Reach*

* Jan. 1 – Nov. 29, 2021



Get More Likes, Comments and Shares When you boost this post, you'll show it to more people.

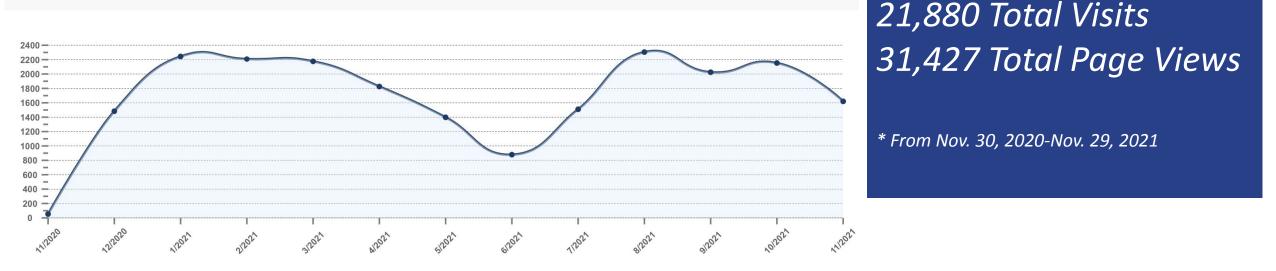
9,020
People reached2,751
EngagementsBoost postOut \$105\$16624 Comments 109 Shares

Top Post 9,000+ people reached



Site Statistics

Total visits to your site are displayed on the graph below. If you want, you can adjust the date range and see the total visits to your site, page views within your site and targeted visits (when a page in your site was a user's final destination) within the date range.





Saint James Catholic School Marketing: Outreach

Awareness: Outreach

Saint James Community Picnic Discover Catholic Schools Week Grandparents Day/Veterans Day Christmas in the Park Catholic Schools Week





Saint James Catholic School Marketing: Outreach

Outreach – Incoming Kindergartners

Kindergarten Preview Night 7th grade notes to 4-year-olds Pre-registration for 4-year-olds





Area nonprofits raise more than \$114,000 on Kentucky Gives Day

MARY ALFORD The News-Enterprise May 24, 2018 Updated May 24, 2018 20





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More than \$114,000 was raised Tuesday for nonprofits in the region as part of Kentucky Gives Day.

The sixth annual statewide 24-hour online giving day, hosted by the Kentucky Nonprofit Network, raised a collective \$302,857 across Kentucky.

Participating nonprofits, which included 14 from the region, were entered into regional and statewide prize pools, which awarded additional dollars to those organizations bringing in the most donations and number of donors. The Central Kentucky Community Foundation awarded \$700 in prizes to this year's regional winners.

St. James Catholic Regional School topped everyone by raising \$62,214. The school also won the Morning Coffee Break award, with \$2,120 raised between the hours of 10 and 11 a.m. and Most Unique Donors, with 147 different donors throughout the day.





Saint James Catholic School Communication

Communication

Communication is a priority at SJS. It is important that all those who are a part of the school community know the best way to stay informed.

- New this year ... text messaging
- FACTS Family Portal



Communication is a priority at SJS. It is important that all those who are a part of our school community know the best way to stay informed with all that is happening. Listed below are the communication vehicles we use and the frequency with which they are used. Please let us know if you need help in locating anything listed below.

FREQUENT UPDATES

Social Media - @sjsetown Facebook Instagram Twitter Facebook Groups PTO @sjsknightspto Library @sjslibrary FACTS Family Portal

WEEKLY UPDATES

Parent Alert Email Messages (Friday)

MONTHLY UPDATES

Letter from the Principal

QUARTERLY UPDATES

SJS ENewsletter - July, October, January and April

AS NEEDED UPDATES

Parent Alert Voicemail

CALL 270-765-7011 | Visit www.sjschoolonline.org

SJS Saint James Catholic School

Enrollment/Retention

2021-2022 Enrollment

318 Kindergarten – 8th Grade*

67 Preschool**

2021-2022 Retention

91% student retention (K-8 students)

6 Pre-Kindergarten students did not return for Kindergarten

* 10.25% increase from 2020-2021 ** 16% increase from 2020-2021 Saint James Catholic School Enrolment/Retention

Enrollment/Retention

Snapshot of current K-8 enrollment

Catholic Families = 75% Non-Catholic Families = 25%

Military Families = 24% (40 Catholic, 20 Non-Catholic) Catholic Families by Parish Saint James = 145 Saint Martin = 13 Saint John = 7 Saint Brigid = 7 Saint Christopher= 4 Saint Ambrose = 4 Fort Knox = 3

Saint James Catholic School Enrolment/Retention

Enrollment/Retention

Goals for 2022-2023 School Year*

338 Kindergarten – 8th Grade <u>75</u> Preschool *412 total students Preschool thru 8th grade *7% increase*

2022-2023 Retention

88% student retention (K-8 students)

In 2018, total enrollment for Preschool through 8th Grades = 431





Saint James Catholic School Enrollment/Retention

Enrollment/Retention

New for 2022-2023...

Transportation will be available to families commuting to/from the Meade Co. area. Still a work in progress:

Securing a bus Acquiring a bus driver Insurance Requirements Determining Route Raising Funds – KY Gives Day (May 10) Marketing – Focused Facebook Ads/Church Bulletins





Enrollment/Retention

New for 2022-2023...(cont.)

Letter to 5th Grade Families

Proud to be a SJS Family Yard Signs







Fundraising

The SJS Mission Advancement Office develops and implements a plan to generate funds necessary for special projects and/or school operations as directed by the Pastor, **Principal and Parish Finance Council.**



Saint James Catholic School Fundraising

Recent Gifts Include:

Tuition Assistance Funds – *nearly \$400k since 2018*

2021 Kentucky Gives Day - \$68K for student services Total of \$211k raised over 4 years (most in the state of KY)

Major Gift Donors \$100k for parking lot \$100k for debt reduction <section-header>

Tuition Assistance Endowment Established in November 2021





Additional Scholarship for 2022-2023 Announcement will be made soon

2022 Kentucky Gives Day – May 10 Mark your calendars!

One more exciting opportunity that will take place during the month of May *Be sure to watch your school communication and social media*

Fundraising





Tradition. Faith. Excellence. Community.